



# COMPANY PROFILE



## Zion Insurance Brokers LTD

Your trusted partner in comprehensive insurance solutions, safeguarding your assets with unmatched expertise and personalized service.

KN 7 Rd, Kigali

**2024**



# WELCOME TO ZION INSURANCE BROKERS

At Zion Insurance Brokers, we are dedicated to providing exceptional insurance and risk management services tailored to meet the unique needs of our clients. With a team of highly qualified professionals and a wealth of experience in the industry, we strive to offer personalized and comprehensive coverage that ensures your peace of mind. Our commitment to excellence, client-focused approach, and extensive knowledge of the local and regional markets set us apart as a trusted partner in safeguarding your assets and future.



**Zion Insurance Brokers**

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# ABOUT COMPANY

Zion Insurance Brokers Ltd is a premier insurance brokerage firm based in Rwanda, providing comprehensive insurance, risk management, and claims management services to a diverse clientele. We specialize in understanding the unique needs of our clients, offering tailored solutions that ensure complete coverage and peace of mind. With a robust network of relationships with leading insurers, we deliver exceptional service, competitive pricing, and personalized support. Our dedicated team of professionals brings a wealth of experience in managing large and medium-sized businesses at regional and local levels, making Zion Insurance Brokers a trusted partner in safeguarding your assets and business operations.



# BACKGROUND INFORMATION

At **Zion Insurance Brokers**, we are dedicated to providing exceptional insurance and risk management services tailored to the unique needs of our clients. Recognized by the Republic of Rwanda under **license no B 002/2020**, granted by the National Bank of Rwanda (NBR), we have established ourselves as a key market player, notably **servicing the largest transport and engineering companies in Rwanda**, including a firm that operates more than 10 power plants. Our highly qualified professionals offer personalized and comprehensive coverage, **supported by a substantial professional indemnity of 1,000,000,000 FRW** to ensure client protection. Our commitment to excellence, client-focused approach, and deep **knowledge of local and regional markets** make us a trusted partner in safeguarding your assets and future.





# VISION AND MISSION

## **Our Vision:**

To become the fastest-growing insurance broker in Rwanda and the East African region, setting the benchmark for service excellence and client satisfaction.

## **Our Mission:**

To ensure that our clients are thoroughly and correctly insured, providing them with the best terms, conditions, and premiums available. We aim to grow our business by building long-term, trust-based relationships with our clients, offering them quick and effective services, and delivering technical and professional expertise tailored to their needs. Our mission is to make insurance hassle-free, allowing clients to focus on their core activities while we manage their insurance requirements efficiently and effectively.

# HOW WE WORK

## **We Represent the Customer**

At Zion Insurance Brokers Ltd, we primarily advocate for our clients. As brokers, we have access to a broader market, allowing us to provide multiple price quotes and tailor insurance products to meet the specific needs of our clients.

## **Responsibilities**

- Developing marketing strategies and business development activities
- Building rapport with clients and insurance firms
- Handling administrative tasks to ensure seamless operations



# PHILOSOPHY AND VALUES

## Our Business Model

Our business model is entirely client-focused. We place our clients at the center of our operations because they are the backbone of our business philosophy. Our commitment is to foster long-term relationships by consistently understanding and meeting our clients' expectations. Our deep local and regional knowledge is a cornerstone of our business.

## Core Values

- Quick and effective services
- Nurturing lasting relationships with clients
- Serving with technical and professional expertise



# WHAT ZION INSURANCE BROKERS BRINGS

We ensure that your assets are properly insured by thoroughly understanding the risks involved, the availability of coverage, and, most importantly, the details of your insurance policy. As specialists in the insurance industry, we offer the care and technical expertise your business needs to ensure continuous protection. With our extensive relationships with insurers, we can provide you with the highest level of service and coverage at the most competitive prices.

## Unique Offerings

- Personalized and tailored services to meet all client needs
- A dedicated team of professionals with extensive experience in handling large and medium-sized businesses locally and regionally
- Comprehensive services, including risk management advice and claims management
- The convenience of handling all insurance-related matters on behalf of our clients



**Zion Insurance Brokers**

# OUR SERVICES

At Zion Insurance Brokers Ltd, we are committed to providing comprehensive and tailored insurance solutions to meet the diverse needs of our clients. Our extensive range of services ensures that individuals, businesses, and institutions are well-protected against potential risks and liabilities. Here's what we offer:

- **Risk Assessment and Management**

- We thoroughly assess your risks to identify and adequately cover all potential exposures.

- **Claims Management**

- We understand that the true value of insurance is realized during the claims process.

- **Insurance Consultation**

- Our expert consultants are always available to guide you through the intricacies of insurance policies, helping you understand the fine print and ensuring you're covered in all necessary areas.



# OUR PRODUCTS

Our product portfolio covers a wide array of insurance types, including but not limited to:

- **Property Insurance:** Fire Insurance, Industrial All Risks, Domestic Fire Risks, Business Interruption.
- **Engineering Insurance:** Contractors All Risks, Erection All Risks, Machinery Breakdown, Boiler Explosion.
- **Liability Insurance:** Employers' Liability, Directors and Officers Liability, Bankers Blanket Bond, Fidelity Guarantee.
- **Motor Insurance:** Comprehensive and third-party coverage for all types of vehicles.
- **Marine and Aviation Insurance:** Marine Hull, Marine Cargo, Goods in Transit, Aviation Hull.
- **Personal and Group Insurance:** Group Life, Funeral Fee, Group Personal Accident, Pension Schemes.
- **Bonds and Guarantees:** Bid Bond, Advance Bond, Performance Bond, Custom Bond, Transit Bond.
- **Specialty Insurance:** Sabotage & Terrorism, Medical & Healthcare Insurance, Credit Life Assurance.

**Zion Insurance Brokers**

# CLIENTS

## Clients That We Serve

- Banks
- Telecommunication Companies
- Petroleum Companies
- Hotels
- Public Institutions
- Construction Companies
- Industries
- Manufacturers
- Security Companies
- Individuals



# STRENGTHS

## OUR STRENGTHS

- **Expert Team:** Our professionally qualified staff brings extensive experience across various domains of the insurance industry, ensuring all aspects of our business are well-represented.
- **Established Reputation:** Zion Insurance Brokers Ltd is recognized nationally, regionally, and globally in the brokerage industry for its exceptional service.
- **Claims Expertise:** Our team excels in claims settlement, providing the reliable service our clients depend on in their daily operations.
- **Operational Efficiency:** We are financially stable and equipped with the necessary resources, including vehicles and advanced software, to provide timely and effective services.
- **Employee Welfare:** Our staff enjoys benefits like medical care, transport, and meals, which motivate them to perform at their best.

# BOARD OF DIRECTORS

## **MPEZAMIHIGO Theoreste**

**Chairman**

Holds a Bachelor's degree in Applied Sciences with a focus on Computer Science. Currently serves as a Computer Specialist at EUCL.



## **KAYITESI Harriet**

**Vice - Chairwoman**

Holds a Master's degree in business administration currently serves as the Director of Administration and Finance (DAF) at Topsec Investment Ltd.



## **UWTONZE Jean Baptiste**

**Board Member**

Holds an MBA and a Bachelor's degree in Information and Communication. Currently serves as the Commercial Director at Zion Insurance Brokers Ltd.



## **MANIRAHARI Jean Bosco**

**Board Member**

Holds an MBA in Finance and Business Accounting. Currently serves as the Head of Finance and Business Accounting at ISON BPO Rwanda.







# STAFF COMPOSITION

- **KATABOGAMA Jean de Dieu:** Over 25 years of experience in the insurance industry.
- **MBONIGABA Dieudonné:** More than 9 years in insurance brokerage, holding a CII (UK) Certificate, Completing Diploma in Insurance from Kenya College of Insurance, and with an MBA degree.
- **NKURUNZIZA Desire:** With over 12 years of experience in brokerage, holds a CII (UK) Certificate and has completed an MBA
- **UWITONZE Jean Baptiste:** Over 7 years in brokerage, with a CII (UK) Certificate and pursuing an MBA.
- **BYIRINGIRO David:** Over 5 years of experience, holding a Dip CII (UK) and a bachelor's degree in Insurance.

# CONTACT INFORMATION

## AUDITORS

GPO Partners Rwanda Ltd,  
Mob: + 250 (0) 788 54 46 96,  
+ 250 (0) 738 54 46 96,  
[www.gpopartners.com](http://www.gpopartners.com)

## OUR ADDRESS

JOE house (2nd floor, Avenue des poids loours,  
Kigali/ Rwanda)Kigali – Rwanda,  
Tel no **+250 788 591261**,  
E-mail Address: [info@zioninsurancebrokers.com](mailto:info@zioninsurancebrokers.com)  
Website: [www.zioninsurancebrokers.com](http://www.zioninsurancebrokers.com)

# Zion Insurance Brokers

**THANK YOU FOR CHOOSING ZION INSURANCE BROKERS LTD**

We are excited to work with you and help your organization manage your various insurance needs at no additional cost to your premium.

Partnering with us means you will consistently receive excellent service and expert guidance.

## **PHONE**

+250 788 591261

+250788300713

TOLL #2139

## **E-MAIL**

[info@zioninsurancebrokers.com](mailto:info@zioninsurancebrokers.com)

## **SITE**

[www.zioninsurancebrokers.com](http://www.zioninsurancebrokers.com)

## **ADDRESS**

JOE house (2nd floor, Avenue des poids loours, Kigali/ Rwanda)